

NEW YORK STATE'S NORTH COUNTRY

REGIONAL PLAN – PY2021 – 2025

MODIFICATION 2023

Jefferson-Lewis Workforce Development Board

North Country Workforce Development Board

St. Lawrence County Workforce Development Board



June 2021

Modified: May 2023

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North Country Regional Plan Jefferson-Lewis, St. Lawrence, and North Country

Regional Service Strategies

- a. Identify regional plan strategies and specifically provide detail on how regional plan strategies relate to the workforce needs of local businesses as well as the priority projects from the Regional Economic Development Council (REDC).

The three North Country Local Workforce Development Boards oversee workforce development activities in seven North Country counties, including:

- Jefferson-Lewis – Jefferson and Lewis counties
- North Country – Clinton, Essex, Franklin, and Hamilton counties
- St. Lawrence – St. Lawrence County

The same seven counties also comprise the seven-county region assigned to the congruence between the territory served by both the NCREDC and the three

The North Country region constitutes approximately 23% of the New York State’s land area and is home to approximately 2.23% of the state’s population. In addition, the region has no population center where economic and workforce activities are focused within the region. Its two most populous cities, Plattsburgh and Watertown – include populations of about 23,901 and 35,505 respectively (EMSI April 2021) – are located approximately 160 miles apart; resulting in a three-hour drive from one city to the other (in good weather). Furthermore, about 18%

how to adopt meaningful strategies that apply to the diverse and extended region

Additionally, the three executive directors also serve on other NCREDC task forces and work groups. In short, they are aware of the challenges the Council **faces**.

There are economic commonalities across the region – and the NCREDC has done its best to make the most of them. Dairy farming has a major presence in all but one of the seven counties; tourism is a major factor in all seven counties; and in all

but Hamilton County, significant employment is still created by manufacturing establishments (paper, lumber, dairy products, and transportation) **healthcare.**

Notwithstanding this, the differences among the region's counties – and even within the counties – are dramatic and make it difficult for the seven counties to engage in workforce development planning and implementation activities, even though the executive directors of the region's three WDBs have been meeting regularly and working together on WIOA and other workforce-related issues.

Most recently, since each WDB's Local Plan is part of the Regional Plan and since the labor market data (see Appendix A) in the area's respective Local Plans is regional rather than county specific, the first section of their respective 2021-2024 Local Plans is identical. The executive directors worked with their regional IDAs and economic databases to identify the regional data included.

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- b. Provide a list of executed cooperative agreements where applicable and define how local service providers, including additional providers, will carry out the regional strategies.

The three WDB's have examined the circumstances of the North Country region and have concluded that using cooperative service delivery agreements is not practical because of the region's expanse (23% of NYS' land mass) and the lack of a central community on which the economy and labor market focuses. The three areas cannot envision cooperative service delivery scenarios in which the inefficiencies generated by the region's geography and demography don't exceed the efficiencies attained.

NYS DOL recognizes these challenges. It serves the seven-county North Country region from eight offices and only among the three offices located in St. Lawrence County is there significant shared service delivery in place.

Sector Initiatives for In-demand Industry Sectors or Occupations

a. Identify in-demand industry sectors and occupations.

As part of the preparation of the three WDB's respective Local Plans, the region's three WDB's developed a common demand occupations list. The list focuses on occupations, not sectors, because of the region's heterogeneous employer base. For example:

- There are paper mills in four counties, but not in the other three.
- Businesses focusing on supporting Ft. Drum in Jefferson County may also affect portions of neighboring Lewis and St. Lawrence counties but demand for such occupations in the rest of the region is non-existent.
- The four colleges located within 10 miles of each other in central St. Lawrence County create occupational demands whose only close parallel is a two-hour drive in Plattsburgh and Saranac Lake areas (each hosting two colleges). Jefferson Community College is a Liberal Arts College. Delivers the #1 Nursing program in the state.

The list for in demand occupations can be accessed at:

<http://www.labor.ny.gov/workforcenypartners/lwia/lwia-occs.shtm>. It is a testament to the sub-regional differences that characterize the region's employers' skills demand but also demonstrates (as noted earlier) the overlapping in occupational demands among the three WDB's. Examples of the latter include health care professions and tourism.

The in-Demand list was reviewed and updated on March 30, 2023 by all three WDB directors.

b. Identify and describe sector initiatives that address the needs of the identified in-demand industry sectors or occupations.

The North Country Region has been declared a Childcare desert and the lack of childcare has taken a toll on hiring and contributing to the labor shortages. All three WDB's and the NCREDC workgroup have been working on strategies. Jefferson-Lewis in partnership with the IDAs, WDB, Small Business Development the Child Care Projects have developed a childcare bootcamp to training possible new providers. St. Lawrence County has a Pipeline group to address the issue and the North Country WDB has the Stand up For Childcare Advocacy Group.

Healthcare continues to be an in-demand sector. The Region has partnered with HMO for the H1B1 rural healthcare training grant.

Tourism & Hospitality: This has been one of the hardest hit areas during the pandemic with the loss of workers. The area's BOCES, colleges and partnerships with the Chambers to promote hiring along with Job Fairs to assist this sector.

Transportation: the need for CDL drivers is in-demand. Through On-The-Job training, programs at SUNY Canton to provide training opportunities.

Manufacturing: The North Country has AIM, RAMP, NAmTrans and Authentic STEM, Jefferson-Lewis has BOCES, OJT and St. Lawrence County has BOCES programs.

Regional Labor Market Analysis

- a. Include an analysis of regional economic conditions incorporating the existing emerging demand sectors and occupations, the employment needs of businesses in those sectors and occupations, as well as noting if the information used in the analysis was provided by the New York State Department of Labor's (NYSDOL) Research and Statistics (R&S) Division (if not, provide what source was used for complete analysis).

The three WDBs have relied on NYSDOL's North Country regional labor market analyst, **Mr. Konstantin Sikhaou**, who is based in Lake Placid. He has given his time and expertise and has continued the long-term collaboration between the region's WDBs which predates the creation of the regional councils.

As noted earlier, the three WDB's executive directors have collaborated in their use of Mr. [redacted] data in preparing their respective Local Plans. The four have forged a working collaboration to provide services to the region.

Additionally, the three WDBs have accessed economic development data through EMSI, which gives a timely picture of the economic situation in the region's seven counties.

- b. Describe the knowledge, skills and abilities needed to meet the employment needs of businesses in those sectors and occupations.

The North Country Region is home to 7 Colleges and Universities along with excellent Career & Technical training provided at BOCES. In review of KSAs by the WDBs it has been determined that pipelines are in place to take community members from entry level to higher skill levels and provides for career ladders. With excellent partnerships with economic development, businesses and training programs, adjustments are made to meet the needs of local businesses.

- c. Provide an analysis of the regional workforce.

Appendix A

Labor Market Profile Resident Civilian Labor and Nonfarm Employment NORTH COUNTRY REGION March 2023

Category	Mar 2023	Net Year	% Year
Resident Civilian Labor Force	170,800	-1,600	-0.9%
Employed	163,800	-1,200	-0.7%

Unemployed	7,100	-400	-5.3%
North Country Region Unemployment Rate	4.1%	-0.2	
NYS Unemployment Rate	4.0%	-0.7	
US Unemployment Rate	3.6%	-0.2	
Total Nonfarm	150,300	1,000	0.7%
Total Private	104,700	1,200	1.2%
Goods-producing	15,500	400	2.6%
Natural Resources, Mining & Construction	6,100	100	1.7%
Manufacturing	9,400	-100	-1.1%
Service-Providing	134,800	1,000	0.7%
Private Service-Providing	89,200	1,200	1.4%
Trade, Transportation & Utilities	26,700	200	0.8%
Information	1,300	-100	-7.1%
Financial Activities	3,700	0	0.0%
Professional & Business Services	8,400	0	0.0%
Education & Health Services	28,800	700	2.5%
Leisure & Hospitality	14,300	300	2.1%
Other Services	6,000	100	1.7%
Government	45,600	-200	-0.4%

Regional Spending Plan

- a. Include a regional spending plan that includes administrative cost arrangements between LWBDs and the pooling of funds where applicable.

WIOA states the Regional Plan should include “the establishment of administrative cost arrangements, including the pooling of funds for administrative costs, as appropriate, for the region...” As in the case of regional service strategies as stated above, the region’s three WDB’s have examined the circumstances of the North Country region and created a

regional spending plan that includes administrative cost arrangements while pooling funds is not appropriate at this time due to factors highlighted above.

Due to differences in the way the three WDB's deliver services and the variations in the customer base, pooling funds would not address the specific needs of our diverse areas and their populations. A partnership with other WDBs on a rural Health Care Grant.

Supportive Services

- a. Describe how supportive services will be coordinated throughout the region.

WIOA states the Regional Plan should include "the coordination of transportation and other supportive services, as appropriate, for the region." As explained above, the three WDB's have concluded that such coordination is not appropriate due to the vast geographical size of our region and its sparse population. The decentralization of our most populated areas (Plattsburgh and Watertown) further complicates the notion of providing a coordinated transportation or supportive services system.

Economic Development

- a. Describe how economic development and workforce investment activities will be coordinated in the region and specifically provide detail how continued coordination can further relationships between the region and its respective REDC.

In WIOA, it says the regional plan should include "the coordination of services with regional economic development services and providers." The three North Country WDBs currently work closely with their local and county-level economic development services and providers.

Though there are many local and county-level development services and providers, there are few that cover the entire region. Aside from the NCREDC, there are only three other regional economic development service providers whose service territory covers the same seven counties of the region as the NCREDC. The three (3) organization are:

- CITEC, Inc., the Regional Technology Development Organization for the region,
- North County Alliance (NCA)
- Workforce Development Institute (WDI)

CITEC provides training for manufacturing clients and all three WDBs use its services when appropriate. Meanwhile, the training CITEC does focuses on upgrade and management training and generally there are fewer opportunities to use WIOA funds for such training because the employees to be trained are ineligible for WIOA assistance. The three WDB's collaborate with CITEC in other areas.

The NCA is a seven-county economic development organization which started as a trade association of the region's economic developers in the mid-1980s. Since then, it has expanded its membership to include bank and business membership. Since the NCA has for the last few years been expanding beyond its trade association roots, it is time for the other two North Country WDB's to join the organization. The executive directors of both

the Jefferson-Lewis and North Country WDB's plan to become members of the NCA shortly.

Lastly, the WDBs also work in close collaboration with WDI as it funds training and education activities such as Manufacturing Day, Business and Education Forum, and Adirondack P-Tech. The WDI also participates in the activities of the NCREDC's Workforce Committee,

Examples of WDI's collaboration with the WDBs include:

- The Medical Academy of Science and Health (MASH) Camp in Jefferson and Lewis counties
- Their participation in the Workforce Development Councils in Clinton, Essex, Franklin and Hamilton counties; and
- The Jefferson-Lewis WDB Director is the NCREDC Workforce Committee **writing captain.**

In addition to continuing their collaboration with CITEC, WDI, and the NCA, as well as with the NCREDC. As mentioned in the Introduction to this Regional Plan, the three WDB

Performance Accountability Measure Negotiation and Reporting Agreement

- a. Include an agreement concerning the Performance Accountability Measure Negotiation and Reporting. Performance Accountability Measure Negotiation and Reporting may be negotiated by LWDBs individually, involving strategies and methods collaborated on at the regional level. If this is the case for the region, include a statement that reflects that the measures were negotiated individually and any collaborative efforts devised and agreed to by the region.

It is not surprising that the North Country's three WDB's are consistent when they say that they have conferred on how they can "collectively negotiate and reach agreement with the Governor on local levels of performance for, and report on, the performance accountability measures described in section 116(c), for local areas or the planning region" and that they determined, given the diversity of the region, the distances and the diffuse labor market, it is not feasible to have common performance accountability measures that apply to the seven counties.

This Local Plan proposes to develop meaningful accountability data in the North Country by continuing to apply the measures to the three WDB's as is currently the practice. The North Country WDBs choose the WIOA approved option to develop local levels of performance for each of the region's three (3) local areas and not for the region, as a whole. These performance measures were recently negotiated separately, but in collaboration, in March of 2020.

The three WDB's will also continue their long-standing practice of conferring about how benchmarks for the new performance standards prescribed by WIOA should be developed and whether there should be symmetry among them as they are applied to the regions'

WDB's. In spite of the WDB's insistence that the region is too large, too decentralized, and too diverse to permit them to adopt meaningful regional service strategies, sector initiatives, spending plans, and coordinated support services, the seven counties DO have many things in common when it comes to performance measures.

For key economic benchmarks such as high unemployment, aging workforce, and low household incomes and, in spite of considerable variety across the seven counties, the three WDB's will continue to consult with each other, recognizing that the region's counties are intensely rural, and that performance measures and benchmarks designed to fit all regions do not apply fairly or meaningfully to rural counties like those in the North Country.

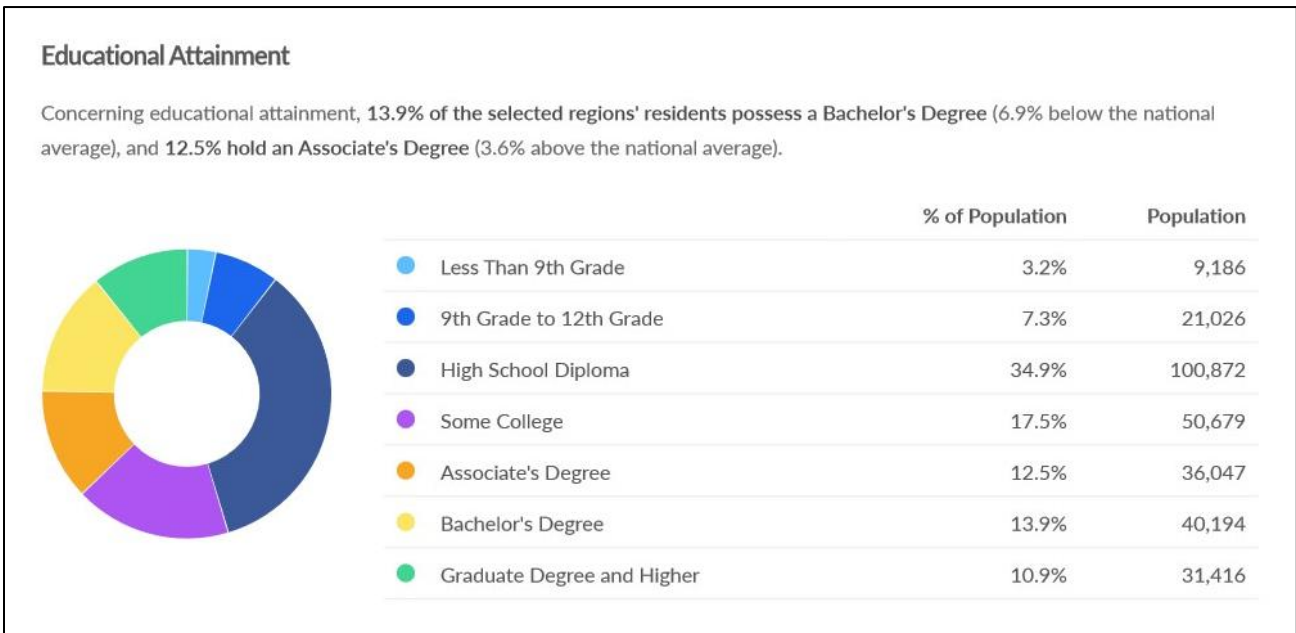
Public Comment

- a. Describe the process used by the region to provide a period of no more than 30 days for public comment and input into development of the plan by representatives of business, labor organizations, and education prior to submission.

Each WDB followed policies and procedures for the public comment period and are on file with each office.

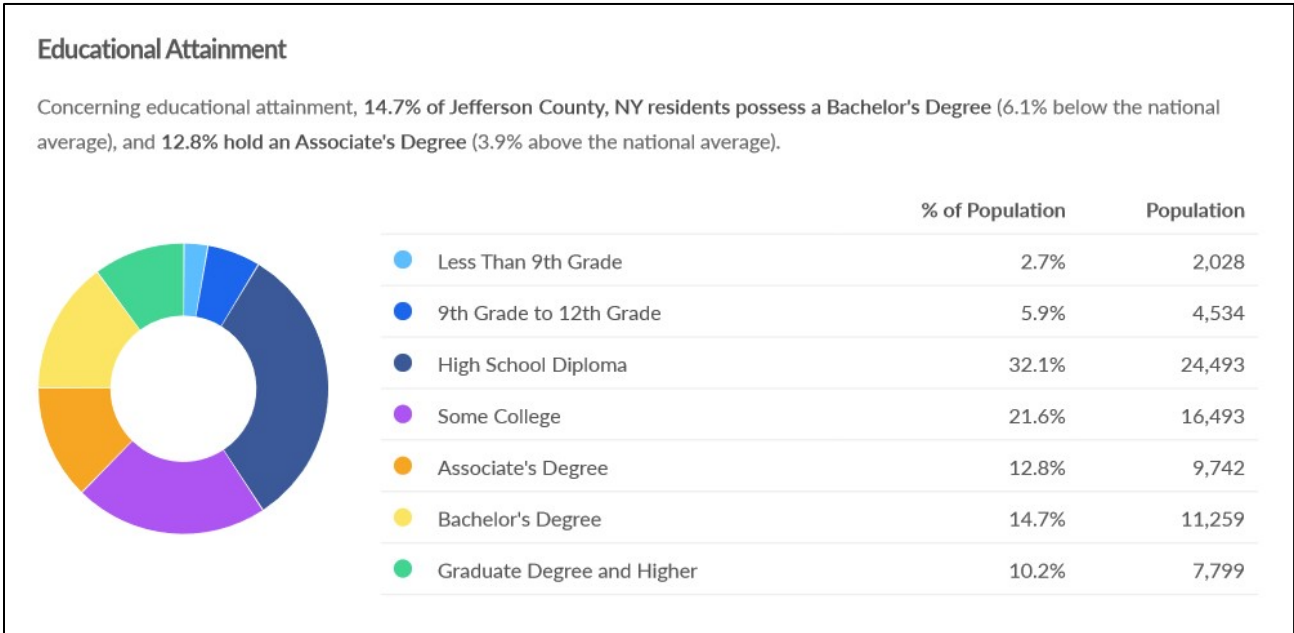
**North Country Educational Attainment
NORTH COUNTRY REGION
May 2023**

Seven County Educational Attainment:

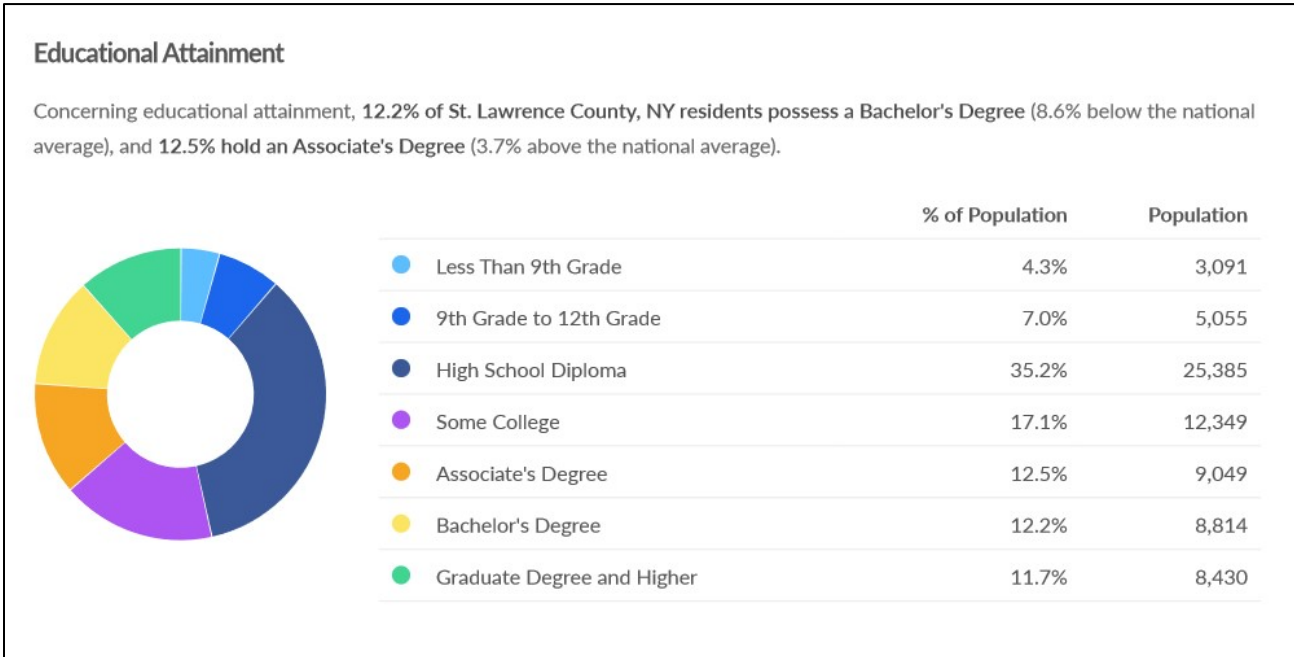


Jefferson-Lewis Workforce Development Board

Jefferson County Educational Attainment:

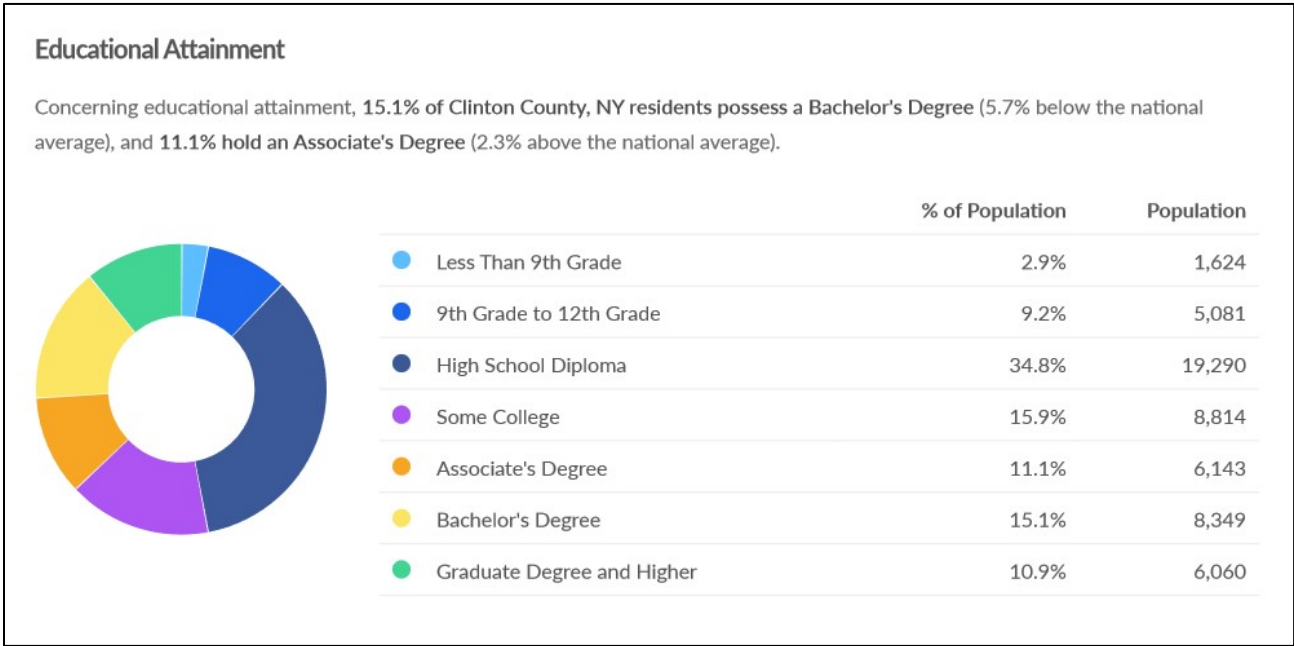


Lewis County Educational Attainment:

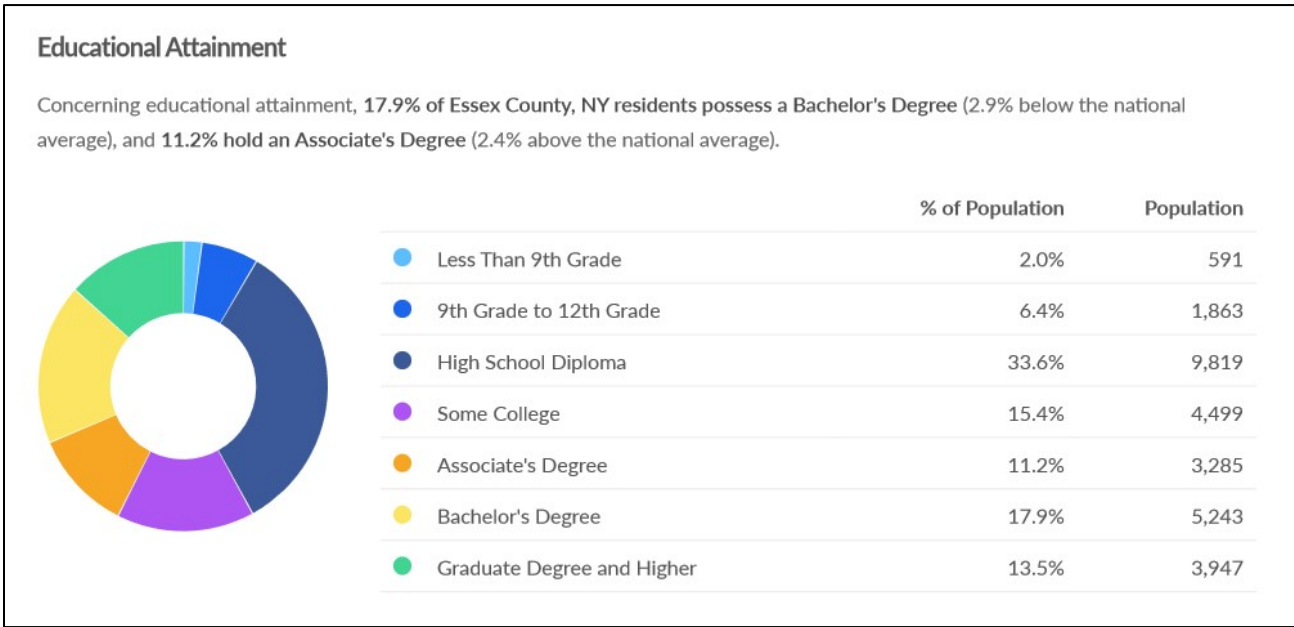


North Country Workforce Development Board

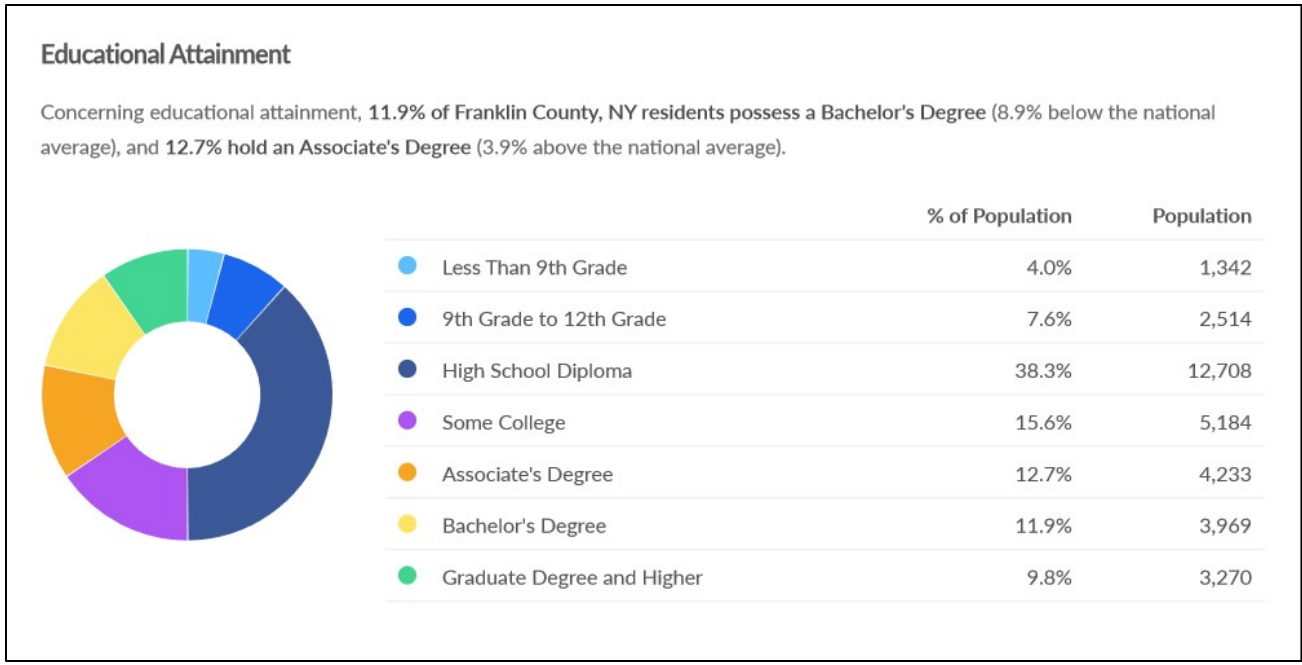
Clinton County Educational Attainment:



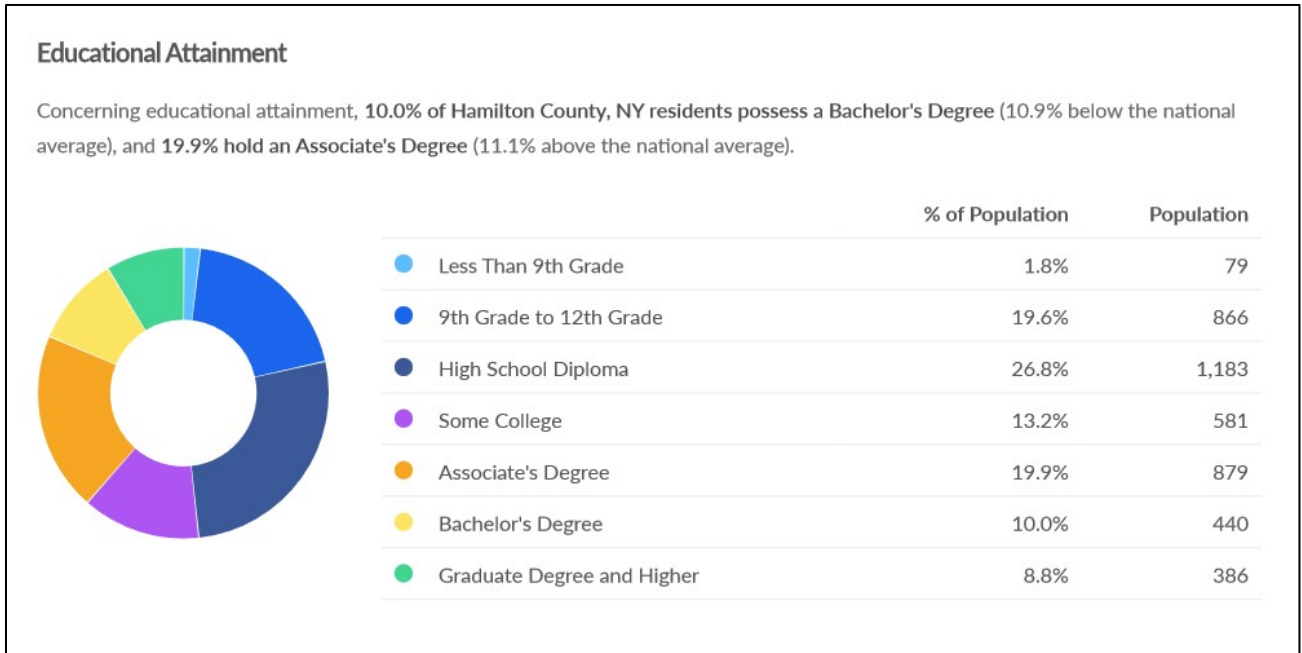
Essex County Educational Attainment:



Franklin County Educational Attainment:



Hamilton County Educational Attainment:



St. Lawrence County Workforce Development Board

St. Lawrence County Educational Attainment:

Educational Attainment

Concerning educational attainment, 12.2% of St. Lawrence County, NY residents possess a Bachelor's Degree (8.6% below the national average), and 12.5% hold an Associate's Degree (3.7% above the national average).



	% of Population	Population
● Less Than 9th Grade	4.3%	3,091
● 9th Grade to 12th Grade	7.0%	5,055
● High School Diploma	35.2%	25,385
● Some College	17.1%	12,349
● Associate's Degree	12.5%	9,049
● Bachelor's Degree	12.2%	8,814
● Graduate Degree and Higher	11.7%	8,430

WIOA TWO-YEAR REGIONAL PLAN MODIFICATION FORM

Overview

The Workforce Innovation and Opportunity Act (WIOA) requires that Regional Plans be reviewed and updated at the end of the first two-year period of the four-year Regional Plan. Local Workforce Development Boards (LWDBs) and the Chief Elected Officials (CEOs) in each planning region are responsible for reviewing the Regional Plan and determining whether changes are required. One LWDB in the region must submit any changes to the New York State Department of Labor (NYSDOL) following the WIOA-required 30-day public comment period.

Instructions

LWDBs and CEOs within a planning region must examine and review their current Regional Plan. Revisions to the Plan must be identified in track changes or via highlight within the Plan so they are easily recognizable to the public during the public comment period. Changes should be based on the three (3) regional modification criteria:

1. **Labor and economic conditions;**
2. **Financing for WIOA Title I and partner-provided WIOA services; and**
3. **Implementation of the Regional Plan.**

Once updates within the Regional Plan are complete, LWDBs will summarize changes related to the three (3) criteria in the **Regional Planning Criteria** section of this form. In each summary, include page numbers for the corresponding changes within the Plan.

Alternatively, LWDBs and CEOs may determine that no changes to the Plan are necessary and if so, indicate that by checking the appropriate box.

Each region must choose a lead LWDB Director who will submit the Regional Plan on behalf of the region. The lead LWDB Director must sign the **LWDB Attestation** located at the end of this form, confirming that the Regional Plan modifications were discussed with, and approved by, all LWDBs and CEOs in the region.

Note: If no changes were made to the Regional Plan, the lead LWDB Director must still sign the **LWDB Attestation**.

Electronic signatures that meet [Electronic Signatures and Records Act](#) (ESRA) guidelines are acceptable.

This completed document must be submitted to NYSDOL via email to the LWDB Mailbox (LWDB@labor.ny.gov) using the subject line [REGION NAME] Two-Year Regional Plan Modification. The email should also include a copy of the updated Regional Plan, if necessary, which will be re-posted to the NYSDOL website at <https://dol.ny.gov/workforce-development-plans>. If the LWDB Attestation is not signed electronically, a hard copy of page 2 of this document must also be mailed to:

Attn: Regional Plan Modification Attestation
New York State Department of Labor
Division of Employment and Workforce Solutions
W. Averell Harriman Office Building Campus
Building 12 – Room 440
Albany, NY 12240

WE ARE YOUR DOL



Region: North Country

Regional Planning Criteria

1. Describe any changes in **labor market and economic conditions** in the region, including changes to the employment needs of businesses and changes to existing and emerging in-demand industry sectors or occupations.

The labor market in the North Country is very tight and we are experiencing - similar to other regions in NYS - a workforce shortage. The unemployment rate in the region is historically low, which compounds the problem as we are basically in a full employment economy. The manufacturing sector continues to be strong and other sectors such as retail and tourism don't seem to offer living wages. The in-demand industry sectors remain the same.

2. Describe any changes in the **financing available to support WIOA Title I services and partner-provided WIOA services** that have affected implementation of the Regional Plan.

We have not encountered changes in how the financing supports WIOA Title I services in the North Country and our partnerships remain strong.

3. Describe any other **factors affecting implementation of the Regional Plan**.

There are no factors impeding the implementation of the Regional Plan. This is due to the number of partnerships that exist between the NCWDB, JLWDB and SLWDB. Additionally, the three region's executive directors meet every couple of months to ensure we are all on the same page. This helps facilitate coordination of the NCREDC's Workforce Workgroup's responsibilities.

The LWDBs and appropriate CEO(s) reviewed the Regional Plan and determined that modifications to the Regional Plan are not necessary.

LWDB Attestation

In compliance with the provisions of WIOA, the undersigned hereby attests that the Regional Plan was reviewed with the appropriate LWDBs and CEOs; modifications to the Regional Plan were discussed with, and approved by, the appropriate LWDB Directors and CEOs in the region; and the public comment period of no more than 30 days is complete. Modifications were submitted accurately to NYSDOL, on behalf of all LWDB Directors and CEOs in the region.

Signature of lead LWDB Director



Date

5/19/2023